

BID FORM

MAILING ADDRESS:
MISSOURI DEPARTMENT OF TRANSPORTATION
GENERAL SERVICES, P.O. BOX 270
JEFFERSON CITY, MO 65102

REQUEST NO.	3-161115TV
DATE	October 25, 2016

SEALED BIDS, SUBJECT TO THE ATTACHED CONDITIONS WILL BE RECEIVED AT THIS OFFICE UNTIL

1:00 pm., Local Time, November 15, 2016

AND THEN PUBLICLY OPENED AND READ FOR FURNISHING THE FOLLOWING EQUIPMENT.

BIDS TO BE BASED F.O.B. MISSOURI DEPARTMENT OF TRANSPORTATION

Submit net bid as cash discount stipulations will not be considered
Various End User Delivery Locations

DEFINITE DELIVERY DATE SHOULD BE SHOWN. THE BIDDER MUST SIGN AND RETURN BEFORE DATE AND TIME SET FOR OPENING.

BUYER: Tom Veasman

BUYER TELEPHONE: 573-522-4404

BUYER EMAIL:

tom.veasman@modot.mo.gov

LIGHT DUTY VEHICLES

This Request For Bid seeks bids from qualified organizations to provide vehicles in accordance with the following pages. MoDOT will receive bids at the following mailing address: P.O. Box 270, Jefferson City, MO 65102-0270, or hand-delivered in a sealed envelope to the following **physical address: General Services Procurement at 830 MoDOT Drive, Jefferson City, MO 65109** until 1:00 p.m., November 15, 2016. Bid forms and information may be obtained by contacting Tom Veasman at 573-522-4404, tom.veasman@modot.mo.gov, or electronically download them at: <http://www.modot.org/business/surplus/Fleet%20Buyers%20Web%20Page/LightDutyVehicles.htm>

Components of Agreement: The Agreement between MHTC and the successful Bidder(s) shall consist of: the RFB and any written amendments thereto, the "Standard Bid Provisions, General Terms and Conditions and Special Terms and Conditions" that are attached to this RFB and the bid submitted by the Bidder in response to the RFB. However, MHTC reserves the right to clarify any relationship in writing and such written clarification shall govern in case of conflict with the applicable requirements stated in the RFB or the Bidder's bid. The Bidder is cautioned that its bid shall be subject to acceptance by MHTC without further clarification.

Return sealed bids to the address shown at the top of this page to the attention of the buyer. Submission of bids to the above mailing address must go through MoDOT's mail room and will require additional time to arrive at 830 MoDOT Drive.

(SEE ATTACHED FOR TERMS, CONDITIONS, AND INSTRUCTIONS)

In compliance with the above Request For Bid, and subject to all conditions thereof, the undersigned bidder agrees to furnish and deliver any or all the items on which prices were bid within the timeframe specified herein, after receipt of formal purchase order.

Date: _____

Firm Name: _____

Telephone No.: _____

Address: _____

Fax No.: _____

Federal I.D. No. _____

By (Signature): _____

Email Address: _____

Type/Print Name _____

Is your firm MBE certified? Yes No

Title:
Is your firm WBE certified? Yes No

Missouri Highways and Transportation Commission
Standard Bid Provisions, General Terms and Conditions and Special Terms and Conditions

STANDARD SOLICITATION PROVISIONS

- a. The solicitation for the procurement of the supplies referenced therein, to which these "Standard Bid Provisions, General Terms and Conditions and Special Terms and Conditions" are attached, is being issued under, and governed by, the provisions of Title 7 – Missouri Department of Transportation, Division 10 – Missouri Highways and Transportation Commission, Chapter 11 – Procurement of Supplies, of the Code of State Regulations. The Missouri Highways and Transportation Commission (**MHTC**), acting by and through its operating arm, the Missouri Department of Transportation (**MoDOT**), draws the Bidder's attention to said 7 CSR 10-11 for all the provisions governing solicitation and receipt of bids/quotes and the award of the contract pursuant to this solicitation.
- b. All bids/quotes must be signed with the firm name and by a responsible officer or employee. Obligations assumed by such signature must be fulfilled.

GENERAL TERMS AND CONDITIONS

Definitions

Capitalized terms as well as other terms used but not defined herein shall have the meaning assigned to them in section 7 CSR 10-11.010 Definition of Terms.

Nondiscrimination

- a. The Contractor shall comply with all state and federal statutes applicable to the Contractor relating to nondiscrimination, including, but not limited to, Chapter 213, RSMo; Title VI and Title VII of Civil Rights Act of 1964 as amended (42 U.S.C. Sections 2000d and 2000e, *et seq.*); and with any provision of the "Americans with Disabilities Act" (42 U.S.C. Section 12101, *et seq.*)
- b. **Sanctions for Noncompliance:** In the event of the Contractor's noncompliance with the nondiscrimination provisions of this contract, MHTC shall impose such contract sanctions as it or the Federal Highway Administration may determine to be appropriate, including, but not limited to:
 - i. withholding of payments to the Contractor under the contract until the Contractor complies, and/or,
 - ii. cancellation, termination or suspension of the contract, in whole or in part.

Contract/Purchase Order

- a. By submitting a bid/quote, the Bidder agrees to furnish any and all equipment, supplies and/or services specified in the solicitation documents, at the prices quoted, pursuant to all requirements and specifications contained therein.
- b. A binding contract shall consist of: (1) the solicitation documents, amendments thereto, and/or Best and Final Offer (BAFO) request(s) with any changes/additions, (2) the Contractor's bid response, and (3) the MHTC's acceptance of the bid by post-award contract or purchase order.
- c. A notice of award does not constitute an authorization for shipment of equipment or supplies or a directive to proceed with services. Before providing equipment, supplies and/or services, the Contractor must receive a properly authorized notice to proceed and/or purchase order.

Applicable Laws and Regulations

- a. The contract shall be construed according to the laws of the State of Missouri. The Contractor shall comply with all local, state, and federal laws and regulations related to the performance of the contract. The exclusive venue for any legal proceeding relating to or arising, out of the contract shall be in the Circuit Court of Cole County, Missouri.
- b. The Contractor must be registered and maintain good standing with the Secretary of State of the State of Missouri, Missouri Department of Revenue, and other regulatory agencies, as may be required by law or regulations. Prior to the issuance of a purchase order and/or notice to proceed, the Contractor may be required to submit to MHTC a copy of their current Authority Certificate from the Secretary of State of the State of Missouri and/or a copy of their Certificate of No Tax Due from the Missouri Department of Revenue.
- c. Prior to the issuance of a purchase order and/or notice to proceed, all **out-of-state** Contractors **providing services** within the state of Missouri must submit to MHTC a copy of their current Transient Employer Certificate from the Missouri Department of Revenue, in addition to a copy of their current Authority Certificate from the Secretary of State of the State of Missouri.

Executive Order:

The Contractor shall comply with all the provisions of Executive Order 07-13, issued by the Honorable Matt Blunt, Governor of Missouri, on the sixth (6th) day of March, 2007. This Executive Order, which promulgates the State of Missouri's position to not tolerate persons who contract with the state engaging in or supporting illegal activities of employing individuals who are not eligible to work in the United States, is incorporated herein by reference and made a part of this Agreement.

- 1) "By signing this Agreement, the Contractor hereby certifies that any employee of the Contractor assigned to perform services under the contract is eligible and authorized to work in the United States in compliance with federal law."
- 2) In the event the Contractor fails to comply with the provisions of the Executive Order 07-13, or in the event the Commission has reasonable cause to believe that the contractor has knowingly employed individuals who are not eligible to work in the United States in violation of federal law, the Commission reserves the right to impose such contract sanctions as it may determine to be appropriate, including but not limited to contract cancellation, termination or suspension in whole or in part or both.
- 3) The Contractor shall include the provisions of this paragraph in every subcontract. The Contractor shall take such action with respect to any subcontract as the Commission may direct as a means of enforcing such provisions, including sanctions for noncompliance.

Preferences

- a. In the evaluation of bids/quotes, preferences shall be applied in accordance with 7 CSR 10-11.020(7). Contractors should apply the same preferences in selecting subcontractors. The attached document entitled "**VENDOR INFORMATION AND PREFERENCE CERTIFICATION FORM**" must be completed and returned with the solicitation documents.
- b. Bidders are encouraged to obtain minority business enterprise (MBE) and women business enterprise (WBE) participation in this work through the use of subcontractors, suppliers, joint ventures, or other arrangements that afford meaningful participation for M/WBEs. Bidders are encouraged to obtain 10% MBE and 5% WBE participation.

Missouri Highways and Transportation Commission
Standard Bid Provisions, General Terms and Conditions and Special Terms and Conditions

Cancellation of Contract

The MHTC may cancel the Contract at any time for a material breach of contractual obligations or for convenience by providing Contractor with written notice of cancellation. Should the MHTC exercise its right to cancel the contract for such reasons, cancellation will become effective upon the date specified in the notice of cancellation sent to the Contractor.

Bankruptcy or Insolvency

Upon filing for any bankruptcy or insolvency proceeding by or against the Contractor, whether voluntarily, or upon the appointment of a receiver, trustee, or assignee, for the benefit of creditors, the Commission reserves the right and sole discretion to either cancel the Agreement or affirm the Agreement and hold the Contractor responsible for damages.

Warranty

The Contractor expressly warrants that all equipment, supplies, and/or services provided shall: (1) conform to each and every specification, drawing, sample or other description which was furnished to or adopted by the MHTC, (2) be fit and sufficient for the purpose expressed in the solicitation documents, (3) be merchantable, (4) be of good materials and workmanship, and (5) be free from defect.

Status of Independent Contractor

The Contractor represents itself to be an independent Contractor offering such services to the general public and shall not represent itself or its employees to be an employee of the MHTC. Therefore, the Contractor shall assume all legal and financial responsibility for taxes, FICA, employee fringe benefits, workers' compensation, employee insurance, minimum wage requirements, overtime, etc., and agrees to indemnify, save and hold the MHTC, its officers, agents and employees harmless from and against any and all losses (including attorney fees) and damage of any kind related to such matters.

Non-Waiver

If one of the parties agrees to waive its right to enforce any term of this Contract, that party does not waive its right to enforce such term at any other time or to enforce any or all other terms of this Contract.

Indemnification

The Contractor shall defend, indemnify and hold harmless MHTC, including its members and department employees, from any claim or liability whether based on a claim for damages to real or personal property or to a person for any matter relating to or arising out of the Contractor's performance of its obligations under the contract awarded pursuant to this solicitation.

Missouri Highways and Transportation Commission
Standard Bid/Proposal Provisions, General Terms and Conditions and Special Terms and Conditions

SPECIAL TERMS AND CONDITIONS

Tax Exempt Status:

MHTC is exempt from paying Missouri Sales Tax, Missouri Use Tax and Federal Excise Tax. However, the Contractor may themselves be responsible for the payment of taxes on materials they purchase to fulfill the contract. A Project Tax Exemption Certificate will be furnished to the successful Bidder upon request if applicable.

Liquidated Damages

- a. In the event the successful Contractor fails to deliver the material within the time specified, the Department and the public will sustain damages because of such delay in delivery, the exact extent of which would be difficult to ascertain, and in order to liquidate such damage in advance it is agreed that the **sum of \$100 per day, per item**, for each assessable calendar day on which the delivery has not been completed, is reasonable and the best estimate which the parties can arrive at as liquidated damages, and it is therefore agreed that said amount will be withheld from payments due the Contractor or otherwise collected from the Contractor as liquidated damages.
- b. **Saturdays, Sundays, holidays and days whereas the Department has suspended work** shall not be assessable days.

1. INTRODUCTION AND GENERAL INFORMATION

1.1 Introduction:

- 1.1.1 This Request for Bid (RFB) seeks bids from qualified organizations to provide **Light Duty Vehicles** to the Missouri Highways and Transportation Commission (MHTC), acting by and through its operating arm, the Missouri Department of Transportation (MoDOT). Each bid must be in a sealed envelope, be mailed or delivered by courier to the RFB Coordinator at the below listed address, on or before the date and time listed herein for receipt of bids/proposals. All questions regarding the RFB shall be submitted to the RFB Coordinator. **Bids must be returned to the office of the RFB Coordinator no later than 1:00 p.m. Local Time, November 15, 2016.**

RFB COORDINATOR:

Tom Veasman, Senior General Services Specialist

MAILING ADDRESS:

**Missouri Department of Transportation
P. O. Box 270
Jefferson City, MO 65102
Attn: Tom Veasman**

PHYSICAL ADDRESS:

**Missouri Department of Transportation
General Services Division
830 MoDOT Drive
Jefferson City, MO 65109**

Note that submission of bids to the above **mailing address** must go through MoDOT's mail room and will require additional time to arrive at 830 MoDOT Drive.

PHONE: 573-522-4404

FAX: 573-526-6948

1.2 General Information:

- 1.2.1 This document constitutes an invitation for competitive, sealed bids for the procurement of **Light Duty Vehicles** as set forth herein.
- 1.2.2 Organization: This RFB is divided into the following parts:
- 1) Introduction and General Information
 - 2) Scope of Work
 - 3) Bid Submission
 - 4) Vehicle Class Description
 - 5) Pricing Pages
 - 6) Vendor Information and Preference Certification Form
 - 7) Notice Of Cooperative Purchasing
 - 8) Terms and Conditions
 - 9) Pricing Entry Sheets (EXCEL Spreadsheet – Separate attachment)

2. SCOPE OF WORK

2.1 General Requirements:

- 2.1.1 The bidder shall provide **Light Duty Vehicles** on an as needed, if needed basis for MoDOT, in accordance with the provisions and requirements stated herein.
- 2.1.2 The bidder shall provide all deliverables to the sole satisfaction of MoDOT.
- 2.1.3 MoDOT does not guarantee that any unit(s) will be ordered.
- 2.1.4 Unless otherwise specified herein, the bidder shall furnish all material, labor, facilities, equipment, and supplies necessary to provide the deliverables required herein.
- 2.1.5 MoDOT reserves the right to reject any or all bids, and to accept or reject any items thereon, and to waive technicalities. In case of error in the extension of prices in the bid, unit prices will govern.

2.2 Required Specifications: All vehicle bids must comply with the attached MoDOT Specifications, and any other provisions outlined in the solicitation documents. Any deviation from these specifications must be indicated for review, or else bid may be considered non-responsive.

2.3 Delivery Requirements:

- 2.3.1 The following delivery requirements shall apply:
 - a. Unless otherwise specified on the solicitation documents or purchase order, suppliers shall give at least 24 hours advance notice of each delivery. Delivery will only be received between the hours of 8:00 a.m. to 3:00 p.m., Monday through Friday. No vehicles will be received on Saturday, Sunday or state holidays.
 - b. The prices bid herein include the delivery cost of the unit. The bidder agrees to pay all transportation charges on the material as FOB - Destination. Freight costs must be included in the unit price bid and not listed as a separate line item.
 - c. Any demurrage is to be paid by the Contractor direct to the railroad or carrier.
- 2.3.2 The contractor shall deliver the products specified herein to the following MoDOT locations:
 - a. St. Joseph, Missouri 64502
 - b. Macon, Missouri 63552
 - c. Hannibal, Missouri 63401
 - d. Lee's Summit, Missouri 64064-8002
 - e. Jefferson City, Missouri 65102
 - f. Chesterfield, Missouri 63017-5712
 - g. Joplin, Missouri 64802
 - h. Springfield, Missouri 65801
 - i. Willow Springs, Missouri 65793
 - j. Sikeston, Missouri 63801
 - k. Other district locations as may be required

2.4 Invoicing and Payment Requirements:

- 2.4.1 Contractor – A bidder for which MoDOT has accepted their response leading to the award of a contract to them.
- 2.4.2 The contractor shall submit an itemized invoice to the applicable requesting address for the completion of deliverables, as specified herein.
- 2.4.3 Each invoice should be itemized in accordance with items listed on the purchase order. The statewide financial management system has been designed to capture certain receipt and payment information. Therefore, each invoice submitted must reference the purchase order number and must be itemized in accordance with items listed on the purchase order. Failure to comply with this requirement may delay processing of invoices for payment.
- 2.4.4 The contractor shall be paid in accordance with the prices stated on the pricing pages of this document after completion of deliverables specified herein and acceptance by MoDOT.
- 2.4.5 Other than the payment specified above, no other payments or reimbursements shall be made to the contractor for any reason whatsoever.
- 2.4.6 Unless otherwise provided for in the solicitation documents, payment for all equipment, supplies, and/or services required herein shall be made in arrears. MoDOT shall not make any advance deposits.
- 2.4.7 MoDOT assumes no obligation for equipment, supplies, and/or services shipped or provided in excess of the quantity ordered. Any unauthorized quantity is subject to MoDOT's rejection and shall be returned at the contractor's expense.
- 2.4.8 MoDOT reserves the right to purchase goods and services using the state-purchasing card.

2.5 Other Award Requirements:

- 2.5.1 Original Contract Period – The award period shall commence from the date of award until the end of the 2017 model year.
- 2.5.2 Renewal Periods – MoDOT has the right, at its sole option and in its sole discretion, to extend the contract period for up to two (2) additional one-year periods, or any portion therein. If the option for renewal is exercised by MoDOT, the bidder shall agree to all terms and conditions of the RFB and all subsequent amendments.
- 2.5.3 Escalation Clause - In the event the contractor requests a price increase during the original contract period or any contract renewal period, the contractor must provide a written request and documentation justifying the need for a price increase, and the amount of such price increase. MoDOT will review the contractor's written request and documentation, and decide if a price increase is to be granted at that particular time. The contractor shall understand and agree that MoDOT's decision shall be final and without recourse.
 - a. No price increase shall be granted during the first 3 months of the original contract period, or if applicable, the first 3 months of a contract renewal period.
 - b. In the event a price increase is granted due to an approved escalation, the renewal percentage shall be based upon the current award value.
- 2.5.4 Inspection and Acceptance: MoDOT reserves the right to inspect the unit at the point of manufacture, intermediate storage point, or at a destination which shall be at the discretion of MoDOT.

- a. No equipment, supplies, and/or services received by MoDOT pursuant to an award shall be deemed accepted until MoDOT has had reasonable opportunity to inspect said equipment, supplies, and/or services.
- b. All equipment, supplies, and/or services which do not comply with the specifications and/or requirements or which are otherwise unacceptable or defective may be rejected. In addition, all equipment, supplies, and/or services which are discovered to be defective or which do not conform to any warranty of the contractor upon inspection (or at any later time if the defects contained were not reasonably ascertainable upon the initial inspection) may be rejected.
- c. MoDOT reserves the right to return any such rejected shipment at the contractor's expense for full credit or replacement and to specify a reasonable date by which replacements must be received.
- d. MoDOT's right to reject any unacceptable equipment, supplies, and/or services shall not exclude any other legal or equitable remedies that MoDOT may have.

2.5.5 Net Delivered Price - the unit(s) shall be delivered complete and ready for use to the delivery destinations.

2.6 Diesel Fuel Requirements: In accordance with RSMo 414.365, MoDOT must use fuel with at least the biodiesel content of B-20. (<http://www.moga.mo.gov/statutes/C400-499/4140000365.htm>) By submitting a response to this bid, you agree to comply with all the terms of your company's standard equipment warranties, except to the extent the equipment problems are determined to be attributed to MoDOT's use of B-20 fuel.

3. BID SUBMISSION

3.1 Bid Submission Information:

3.1.1 All bids must be received in a sealed envelope/package clearly marked "**3-161115TV Light Duty Vehicles**". All bids must be received at the office of the RFB Coordinator as outlined in Section 1. "INTRODUCTION AND GENERAL INFORMATION".

3.1.2 **In addition to a hard copy of the Pricing Sheets, bid pricing should be submitted electronically on a flash drive or CD using the EXCEL spreadsheet (Pricing Entry Sheets) provided on the website for this bid. A copy of the Pricing Entry Sheets will suffice as a hardcopy.**

3.1.3 The bidder may withdraw, modify or correct his/her bid after it has been deposited with MoDOT provided such request is submitted in writing and received at the location designated for the bid opening prior to the date and time specified for opening bids. Such a request received as specified will be attached to the bid and the bid will be considered to have been modified accordingly. No bid may be modified after the date and time specified for the opening of bids.

3.1.4 Open Competition / Request For Bid Document:

- a. It shall be the bidder's responsibility to ask questions, request changes or clarification, or otherwise advise MoDOT if any language, specifications or requirements of an RFB appear to be ambiguous, contradictory, and/or arbitrary, or appears to inadvertently restrict or limit the requirements stated in the RFB to a single source. Any and all communication from bidders regarding specifications, requirements, competitive bid process, etc., must be directed to the buyer from MoDOT, unless the RFB specifically refers the bidder to another contact. Such communication should be received at least three (3) working days prior to the official bid opening date.
- b. Every attempt shall be made to ensure that the bidder receives an adequate and prompt response. However, in order to maintain a fair and equitable bid process, all bidders will be advised, via the issuance of an amendment to the RFB, of any relevant or pertinent information related to the

procurement. Therefore, bidders are advised that unless specified elsewhere in the RFB, any questions received less than three (3) working days prior to the RFB opening date may not be answered.

- c. Bidders are cautioned that the only official position of the MoDOT is that which is issued by MoDOT in the RFB or an amendment thereto. No other means of communication, whether oral or written, shall be construed as a formal or official response or statement.
- d. MoDOT monitors all procurement activities to detect any possibility of deliberate restraint of competition, collusion among bidders, price-fixing by bidders, or any other anticompetitive conduct by bidders which appears to violate state and federal antitrust laws. Any suspected violation shall be referred to the Missouri Attorney General's Office for appropriate action.

3.1.5 Award:

This is a Multiple Award bid and there will be no 'one' bidder awarded each item within this bid. Each individual delivery destination will have sole responsibility and discretion for all purchasing decisions. After award, Districts shall use the following evaluation criteria to determine the awarded contract that would provide the "lowest and best" equipment purchase option:

- a. Base and Options Costs 50 Points
- b. Warranty Coverage/Unit Features that Improve Performance, Strength, Reliability & Longevity 20 Points
- c. Location of Parts and Servicing Dealers and their Past Performance 20 Points
- d. Delivery Timeline 5 Points
- e. Other response information 5 Points

3.1.6 Cost Evaluation:

The evaluation of base and options costs will be conducted using a scale of fifty (50) possible points based upon the following formula:

$$\frac{\text{Lowest Responsive Price}}{\text{Price of Bidder Being Evaluated}} \times 50 = \text{Points Awarded to Bidder Being Evaluated}$$

3.1.7 Bidder Compliance: The bidder must be in compliance with the laws regarding conducting business with MoDOT and as indicated in the Terms and Conditions.

3.1.8 Bidder Notification: Notification of award shall be at the time the tabulation is posted to the Internet. It is the sole responsibility for all bidders to check the website for bid results.

4. VEHICLE CLASS DESCRIPTION

MoDOT Request for Bid 3-161115TV

Class Description:

ITEM # 1 - New standard equipped 2017 Compact 4x2 Extended Cab

ITEM # 2 - New standard equipped 2017 Compact 4x2 Crew Cab

ITEM # 3 - New standard equipped 2017 Half-Ton 4x2 Regular Cab Pickup Truck

ITEM # 4 - New standard equipped 2017 Half-Ton 4x2 Extended Cab Pickup Truck

ITEM # 5 - New standard equipped 2017 Half-Ton 4x2 Crew Cab Pickup Truck

ITEM # 6 - New standard equipped 2017 (Compact) Sport Utility Vehicle 2WD

ITEM # 7 - New standard equipped 2017 (Mid-Size) Sport Utility Vehicle AWD or 4WD

ITEM # 8 - New standard equipped 2017 AWD or 4WD Carryalls

ITEM # 9 - New standard equipped 2017 7-Passenger Extended Mini-Van, Alternative Fuel

ITEM # 10 - New standard equipped 2017 Cargo Mini-Van

ITEM # 11 - New standard equipped 2017 Mid-Size 4-Door Sedan, Alternative Fuel

ITEM # 12 - New standard equipped 2017 Mid-Size 4-Door Sedan, Gas Engine

ITEM # 13 - New standard equipped 2017 Mid-Size 4-Door Sedan, Hybrid Engine

ITEM # 14 - New standard equipped 2017 Full Size 4-Door Sedan, Alternative Fuel

ITEM # 15 - New standard equipped 2017 Full Size 4-Door Sedan, Gas Engine

**5. PRICING PAGES
MODOT LIGHT DUTY VEHICLES
REQUEST FOR BID 3-161115TV**

What MAKE(S) of vehicles are you bidding? _____

What is the Basic Warranty on the Make(s) that you are bidding?

What is the Powertrain Warranty on the Make(s) that you are bidding?

What is the Corrosion Protection Warranty on the MAKE(S) that you are bidding?

What is the Roadside Assistance Warranty on the MAKE(S) that you are bidding?

ITEM # 1 - New standard equipped 2016 Compact 4 X 2 Extended Cab

EXAMPLES OF ACCEPTABLE MAKES AND MODELS:

Chevrolet Colorado / GMC Canyon

All units must contain the following options:

1. Standard minimum gasoline engine (Size _____ Horsepower _____)
2. Manufacturer's standard rear end axle ratio
3. Minimum 4 Speed Automatic transmission
4. Air conditioning
5. LH & RH exterior mirrors
6. Tires: (4) manufacturer's standard all season, plus compact spare wheel and tire (Size) _____
7. Vinyl/Rubber flooring
8. Bed: Bed Length _____
9. 4 wheel anti-lock braking system (ABS)
10. Speed control and tilt wheel
11. Power windows/door locks
12. Daytime running lights
13. Cloth seats
14. 2 sets of keys

DEALER COMPLETE IN DETAIL:

MAKE _____ MODEL _____ GVWR _____ EACH \$ _____

GAS MPG: CITY _____ HWY _____ IS THIS ENGINE E-85 COMPATIBLE? _____

OPTIONAL EQUIPMENT PRICES, Item # 1

Indicate the cost or deduction for the below listed options. Price should include all required options and special equipment.

- | | | |
|------------|---|------------------------|
| Option 1A. | Exterior color to be Federal Standard #595C "DOT Highway Yellow" | EACH \$ _____ |
| Option 1B. | Alternate Larger Gas Engine (state size and horsepower) | EACH \$ _____ |
| | SIZE _____ HORSEPOWER _____ E-85 compatible? _____ | |
| Option 1C. | 2 Full-length factory cab steps or running boards
(One on Drivers Side, one on Passenger side) | SET \$ _____ |
| Option 1D. | Limited Slip Rear Axle Axle Ratio _____ | EACH \$ _____ |
| Option 1E. | Bluetooth Capability | EACH \$ _____ |
| Option 1F. | Additional set of Keys (Ignition and door locks) | EACH \$ _____ |
| Option 1G. | 4WD in lieu of 2WD | EACH \$ _____ |
| Option 1H. | Rear seat delete | EACH \$ _____ (Deduct) |

Please indicate below the percent (%) discount off Manufacturers' Suggested Retail Prices (MSRP) for all vehicle options available in your data book or pricing guides (not applicable to those options priced in the preceding OPTIONS section as those options shall be priced with the discount included).

Discount off MSRP for all Data Book or List Pricing Guide Options: - % Discount _____

Delivery will be made approximately _____ days after receipt of order.

ITEM # 2 - New standard equipped 2016 Compact 4 X 2 Crew Cab

EXAMPLES OF ACCEPTABLE MAKES AND MODELS:

Chevrolet Colorado / GMC Canyon

All units must contain the following options:

1. Standard minimum gasoline engine (Size _____ Horsepower _____)
2. Manufacturer's standard rear end axle ratio
3. Minimum 4 Speed Automatic transmission
4. Air conditioning
5. LH & RH exterior mirrors
6. Tires: (4) manufacturer's standard all season, plus compact spare wheel and tire (Size) _____
7. Vinyl/Rubber flooring
8. Bed: Bed Length _____
9. 4 wheel anti-lock braking system (ABS)
10. Speed control and tilt wheel
11. Power windows/door locks
12. Daytime running lights
13. Cloth seats
14. 2 sets of keys

DEALER COMPLETE IN DETAIL:

MAKE _____ MODEL _____ GVWR _____ EACH \$ _____

GAS MPG: CITY _____ HWY _____ IS THIS ENGINE E-85 COMPATIBLE? _____

OPTIONAL EQUIPMENT PRICES, Item # 2

Indicate the cost or deduction for the below listed options. Price should include all required options and special equipment.

Option 2A. Exterior color to be Federal Standard #595C "DOT Highway Yellow" EACH \$ _____

Option 2B. Alternate Larger Gas Engine (state size and horsepower) EACH \$ _____

SIZE _____ HORSEPOWER _____ E-85 compatible? _____

Option 2C. 2 Full-length factory cab steps or running boards
(One on Drivers side, one on Passenger side) SET \$ _____

Option 2D. Limited Slip Rear Axle Axle Ratio _____ EACH \$ _____

Option 2E. Bluetooth Capability EACH \$ _____

Option 2F. Additional set of Keys (Ignition and door locks) EACH \$ _____

Option 2G. 4WD in lieu of 2WD EACH \$ _____

Please indicate below the percent (%) discount off Manufacturers' Suggested Retail Prices (MSRP) for all vehicle options available in your data book or pricing guides (not applicable to those options priced in the preceding OPTIONS section as those options shall be priced with the discount included).

Discount off MSRP for all Data Book or List Pricing Guide Options: - % Discount _____

Delivery will be made approximately _____ days after receipt of order.

ITEM # 3 - New standard equipped 2016 Half-Ton 4 X 2 Regular Cab Pickup Truck

EXAMPLES OF ACCEPTABLE MAKES AND MODELS:

Standard Ford F-150
Standard Chevrolet 1500 Silverado/GMC 1500 Sierra
Standard Dodge Ram 1500

All units must contain the following options:

1. Standard minimum V6 gas engine (Size _____ Horsepower _____)
2. Manufacturer's standard rear end axle ratio
3. Minimum 4 Speed Automatic transmission
4. Air conditioning
5. LH & RH exterior mirrors
6. Tires:(4) **6-ply** all season, plus full size spare and wheel (Size) _____
7. Vinyl/Rubber flooring
8. 8' Bed
9. 4-wheel anti-lock braking system (ABS)
10. Speed control and tilt wheel
11. Power windows/door locks
12. Daytime running lights
13. Vinyl seats
14. 2 sets of keys

DEALER COMPLETE IN DETAIL:

MAKE _____ **MODEL** _____ **GVWR** _____ **EACH \$** _____

GAS MPG: CITY _____ **HWY** _____ **IS THIS ENGINE E-85 COMPATIBLE?** _____

OPTIONAL EQUIPMENT PRICES, Item # 3

Indicate the cost or deduction for the below listed options. Price should include all required options and special equipment.

Option 3A. Towing Package: Manufacturer's Standard to include: Receiver hitch, 4/7 pin trailer wiring connection and electric trailer brake controller **EACH \$** _____

Option 3B. Trailer type exterior mirrors in lieu of standard **EACH \$** _____

Option 3C. Exterior color to be Federal Standard #595C "DOT Highway Yellow" **EACH \$** _____

Option 3D. Alternate larger V6 gasoline engine (state size and horsepower) **EACH \$** _____

SIZE _____ **HORSEPOWER** _____ **E-85 compatible?** _____

Option 3E. Alternate V8 gasoline engine (state size and horsepower) **EACH \$** _____

SIZE _____ **HORSEPOWER** _____ **E-85 compatible?** _____

Option 3F. 2 Full-length cab steps or running boards. (One on Drivers Side, one on Passenger side.) **SET \$** _____

OPTIONAL EQUIPMENT PRICES, Item #3 continued

- Option 3G.** **Short Bed in lieu of 8' Bed** **State bed length** _____ **EACH \$** _____
- Option 3H.** **Optional Rear Axle Ratio** **Axle Ratio** _____ **EACH \$** _____
- Option 3I.** **Limited Slip Rear Axle** **Axle Ratio** _____ **EACH \$** _____
- Option 3J.** **Auxiliary Upfitter Switches** **EACH \$** _____
- Option 3K.** **Bluetooth Capability** **EACH \$** _____
- Option 3L.** **Additional Set of Keys (Ignition and door locks)** **EACH \$** _____
- Option 3M.** **4WD in lieu of 2WD** **EACH \$** _____
- Option 3N.** **10 ply tires in lieu of 6 ply tires** **EACH \$** _____

Please indicate below the percent (%) discount off Manufacturers' Suggested Retail Prices (MSRP) for all vehicle options available in your data book or pricing guides (not applicable to those options priced in the preceding OPTIONS section as those options shall be priced with the discount included).

Discount off MSRP for all Data Book or List Pricing Guide Options: - % Discount _____

Delivery will be made approximately _____ days after receipt of order.

ITEM # 4 - New standard equipped 2016 Half-Ton 4 X 2 Extended Cab Pickup Truck

EXAMPLES OF ACCEPTABLE MAKES AND MODELS:

Standard Ford F-150
Standard Chevrolet 1500 Silverado/GMC 1500 Sierra
Standard Dodge Ram 1500

All units must contain the following options:

1. Standard minimum V6 gas engine (Size_____ Horsepower_____)
2. Manufacturer's standard rear end axle ratio
3. Minimum 4 Speed Automatic transmission
4. Air conditioning
5. LH & RH exterior mirrors
6. Tires:(4) **6-ply** all season, plus full size spare and wheel (Size)_____
7. Vinyl/Rubber flooring
8. Long Bed Bed length_____
9. 4-wheel anti-lock braking system (ABS)
10. Speed control and tilt wheel
11. Power windows/door locks
12. Daytime running lights
13. Vinyl seats
14. 2 sets of keys

DEALER COMPLETE IN DETAIL:

MAKE _____ MODEL _____ GVWR _____ EACH \$ _____

GAS MPG: CITY _____ HWY _____ IS THIS ENGINE E-85 COMPATIBLE? _____

OPTIONAL EQUIPMENT PRICES, Item #4

Indicate the cost or deduction for the below listed options. Price should include all required options and special equipment.

- Option 4A. Towing Package: Manufacturer's Standard to include: Receiver hitch, 4/7 pin trailer wiring connection and electric trailer brake controller EACH \$ _____
- Option 4B. Trailer type exterior mirrors in lieu of standard EACH \$ _____
- Option 4C. Exterior color to be Federal Standard #595C "DOT Highway Yellow" EACH \$ _____
- Option 4D. Alternate larger V6 gasoline engine (state size and horsepower) EACH \$ _____
SIZE _____ HORSEPOWER _____ E-85 compatible? _____
- Option 4E. Alternate larger V8 gasoline engine (state size and horsepower) EACH \$ _____
SIZE _____ HORSEPOWER _____ E-85 compatible? _____
- Option 4F. 2 Full-length cab steps or running boards. (One on Drivers Side, one on Passenger side.) SET \$ _____

OPTIONAL EQUIPMENT PRICES, Item #4 continued

Option 4G.	Short Bed in lieu of Long Bed	State Length _____	EACH \$ _____
Option 4H.	Optional Rear Axle Ratio	Axle Ratio _____	EACH \$ _____
Option 4I.	Limited Slip Rear Axle	Axle Ratio _____	EACH \$ _____
Option 4J.	Auxiliary Upfitter Switches		EACH \$ _____
Option 4K.	Bluetooth Capability		EACH \$ _____
Option 4L.	Additional set of Keys (Ignition and door locks)		EACH \$ _____
Option 4M.	4WD in lieu of 2WD		EACH \$ _____
Option 4N.	10 ply tires in lieu of 6 ply tires		EACH \$ _____

Please indicate below the percent (%) discount off Manufacturers' Suggested Retail Prices (MSRP) for all vehicle options available in your data book or pricing guides (not applicable to those options priced in the preceding OPTIONS section as those options shall be priced with the discount included).

Discount off MSRP for all Data Book or List Pricing Guide Options: - % Discount _____

Delivery will be made approximately _____ days after receipt of order.

ITEM # 5 - New standard equipped 2016 Half-Ton 4 X 2 Crew Cab Pickup Truck

EXAMPLES OF ACCEPTABLE MAKES AND MODELS:

Standard Chevrolet 1500 Silverado/GMC Sierra
Standard Dodge Ram 1500
Standard Ford F-150

All units must contain the following options:

1. Standard minimum V6 gas engine (Size _____ Horsepower _____)
2. Manufacturer's standard rear end axle ratio
3. Minimum 4 Speed Automatic transmission
4. Air conditioning
5. LH & RH exterior mirrors
6. Tires:(4) **6 ply** all season, plus full size spare and wheel (Size) _____
7. Vinyl/Rubber flooring
8. Long Bed Bed Length _____
9. 4-wheel anti-lock braking system (ABS)
10. Speed control and tilt wheel
11. Power windows/door locks
12. Daytime running lights
13. Vinyl seats
14. 2 sets of keys

DEALER COMPLETE IN DETAIL:

MAKE _____ MODEL _____ GVWR _____ EACH \$ _____

GAS MPG: CITY _____ HWY _____ IS THIS ENGINE E-85 COMPATIBLE? _____

OPTIONAL EQUIPMENT PRICES, Item # 5

Indicate the cost or deduction for the below listed options. Price should include all required options and special equipment.

Option 5A. Towing Package: Manufacturer's Standard to include: Receiver hitch, 4/7 pin trailer wiring connection and electric trailer brake controller EACH \$ _____

Option 5B. Trailer type exterior mirrors in lieu of standard EACH \$ _____

Option 5C. Exterior color to be Federal Standard #595C "DOT Highway Yellow" EACH \$ _____

Option 5D. Alternate larger V6 gasoline engine (state size and horsepower) EACH \$ _____
SIZE _____ HORSEPOWER _____ E-85 compatible? _____

Option 5E. Alternate larger V8 gasoline engine (state size and horsepower) EACH \$ _____
SIZE _____ HORSEPOWER _____ E-85 compatible? _____

Option 5F. 2 Full-length cab steps or running boards. (One on Drivers Side, one on Passenger side.) SET \$ _____

OPTIONAL EQUIPMENT PRICES, Item #5 continued

- Option 5G. Short Bed in lieu of the Long Bed State length_____ EACH \$ _____**
- Option 5H. Optional Rear Axle Ratio Axle Ratio _____ EACH \$ _____**
- Option 5I. Limited Slip Rear Axle Axle Ratio _____ EACH \$ _____**
- Option 5J. Auxiliary Upfitter Switches EACH \$ _____**
- Option 5K. Bluetooth Capability EACH \$ _____**
- Option 5L. Additional set of Keys (Ignition and door locks) EACH \$ _____**
- Option 5M. 4WD in lieu of 2WD EACH \$ _____**
- Option 5N. 10 ply tires in lieu of 6 ply tires EACH \$ _____**

Please indicate below the percent (%) discount off Manufacturers' Suggested Retail Prices (MSRP) for all vehicle options available in your data book or pricing guides (not applicable to those options priced in the preceding OPTIONS section as those options shall be priced with the discount included).

Discount off MSRP for all Data Book or List Pricing Guide Options: - % Discount _____

Delivery will be made approximately _____ days after receipt of order.

ITEM # 6 - New standard equipped 2016 (Compact) Sport Utility Vehicle 2WD

EXAMPLES OF ACCEPTABLE MAKES AND MODELS:

Standard Chevrolet Equinox / GMC Terrain

Standard Ford Escape

Standard Jeep Renegade and Jeep Cherokee

All units must contain the following options:

1. Standard minimum gas engine (Size_____ Horsepower_____)
2. Minimum 4 Speed Automatic Transmission
3. Air conditioning
4. LH & RH mirrors
5. Tires:(4) Manufacturer's all-season tires plus manufacturer's standard size spare tire and wheel (Size)_____
6. Vinyl/Rubber flooring (Carpet will be accepted if rubber flooring not an option)
7. 4-wheel anti-lock braking system (ABS)
8. Speed control and tilt wheel
9. Power windows/door locks
10. Daytime running lights
11. Wheelbase minimum 103"
12. 2 sets of keys

DEALER COMPLETE IN DETAIL:

MAKE _____ MODEL _____ GVWR _____ EACH \$ _____

GAS MPG: CITY _____ HWY _____ IS THIS ENGINE E-85 COMPATIBLE? _____

OPTIONAL EQUIPMENT PRICES, Item # 6

Indicate the cost or deduction for the below listed options. Price should include all required options and special equipment.

Option 6A. Bluetooth Capability EACH \$ _____

Option 6B. Additional set of Keys (Ignition and door locks) EACH \$ _____

Option 6C. 4WD/AWD in lieu of 2WD EACH \$ _____

Option 6D. Alternate Larger Gas Engine (State Size/HP below) EACH \$ _____
(Size) _____ (Horsepower) _____ E-85 compatible? _____

Please indicate below the percent (%) discount off Manufacturers' Suggested Retail Prices (MSRP) for all vehicle options available in your data book or pricing guides (not applicable to those options priced in the preceding OPTIONS section as those options shall be priced with the discount included).

Discount off MSRP for all Data Book or List Pricing Guide Options: - % Discount _____

Delivery will be made approximately _____ days after receipt of order.

ITEM # 7 - New standard equipped 2016 (Mid Size) AWD/4WD Sport Utility Vehicles

EXAMPLES OF ACCEPTABLE MAKES AND MODELS:

Standard Chevrolet Traverse Standard Dodge Durango
Standard Ford Explorer Standard Jeep Grand Cherokee

All units must contain the following options:

1. Standard minimum gasoline engine (**Specify**) (Size _____ Horsepower _____)
2. Manufacturer's standard rear end axle ratio
3. Minimum 4 Speed Automatic transmission
4. Air Conditioning
5. LH & RH exterior mirrors
6. Tires:(4) Manufacturer's all-season tires plus manufacturer's standard size spare tire and wheel (Size) _____
7. Vinyl/Rubber flooring (Carpet will be accepted if rubber flooring not an option)
8. 4-wheel anti-lock braking system (ABS)
9. Speed control and tilt wheel
10. Power windows/door locks
11. Daytime running lights
12. Wheelbase 113" Minimum
13. 2 sets of keys
- 13. Standard seating with second and third row bench seat**
14. AWD/4WD

DEALER COMPLETE IN DETAIL:

MAKE _____ MODEL _____ GVWR _____ EACH \$ _____

GAS MPG: CITY _____ HWY _____ IS THIS ENGINE E-85 COMPATIBLE? _____

OPTIONAL EQUIPMENT PRICES, Item # 7

Indicate the cost or deduction for the below listed options. Price should include all required options and special equipment.

Option 7A. Bluetooth Capability EACH \$ _____

Option 7B. Delete 3rd row rear bench seat EACH \$ _____ (Deduct)

Option 7C. Additional set of Keys (Ignition and door locks) EACH \$ _____

Option 7D. 2WD in lieu of 4WD EACH \$ _____ (Deduct)

Option 7E. Alternate Larger Gas Engine (State Size/HP below) EACH \$ _____
(Size) _____ (Horsepower) _____ E-85 compatible? _____

Please indicate below the percent (%) discount off Manufacturers' Suggested Retail Prices (MSRP) for all vehicle options available in your data book or pricing guides (not applicable to those options priced in the preceding OPTIONS section as those options shall be priced with the discount included).

Discount off MSRP for all Data Book or List Pricing Guide Options: - % Discount _____

Delivery will be made approximately _____ days after receipt of order.

ITEM # 8 - New standard equipped 2017 or Newer AWD/4WD Model Carryalls

EXAMPLES OF ACCEPTABLE MAKES AND MODELS:

Standard Chevrolet Suburban with 130.0" Wheelbase
Standard Ford Expedition EL with 131.0" Wheelbase
Standard GMC Yukon XL with 130.0" Wheelbase

All units bid must contain the following options:

1. Standard minimum gasoline engine (Size _____ Horsepower _____)
2. Manufacturer's standard rear end axle ratio
3. Minimum 4 Speed Automatic Transmission
4. Front and rear heat/air conditioning
5. LH & RH manual mirrors
6. Tires:(4) Manufacturer's standard all season, plus full size spare and wheel (Size _____)
7. Vinyl/Rubber flooring (Carpet will be accepted if rubber flooring not an option)
- 8. Standard seating with second and third row bench seat**
9. 4-wheel anti-lock braking system (ABS)
10. Speed control and tilt wheel
11. Power windows/door locks
12. Daytime running lights
13. Cloth seats
14. 2 sets of keys
15. AWD/4WD

DEALER COMPLETE IN DETAIL:

MAKE _____ MODEL _____ GVWR _____ EACH \$ _____

GAS MPG: CITY _____ HWY _____ IS THIS ENGINE E-85 COMPATIBLE? _____

OPTIONAL EQUIPMENT PRICES, Item # 8

Indicate the cost or deduction for the below listed options. Price should include all required options and special equipment.

- | | | |
|-------------------|--|-------------------------------|
| Option 8A. | Exterior color to be Federal Standard #595C "DOT Highway Yellow" | EACH \$ _____ |
| Option 8B. | Delete 3rd row rear bench seat | EACH \$ _____ (Deduct) |
| Option 8C. | 2 Full length cab steps or running boards.
(One on Drivers Side, one on Passenger side) | SET \$ _____ |
| Option 8D. | Towing Package: Manufacturer's Standard to include:
Receiver hitch, 4/7 pin trailer wiring connection and electric
trailer brake controller | EACH \$ _____ |
| Option 8E. | Vinyl seats in lieu of cloth. | EACH \$ _____ |
| Option 8F. | Bluetooth Capability | EACH \$ _____ |
| Option 8G. | Additional set of Keys (Ignition and door locks) | EACH \$ _____ |
| Option 8H. | 2WD in lieu of 4WD | EACH \$ _____ (Deduct) |

Please indicate below the percent (%) discount off Manufacturers' Suggested Retail Prices (MSRP) for all vehicle options available in your data book or pricing guides (not applicable to those options priced in the preceding OPTIONS section as those options shall be priced with the discount included).

Discount off MSRP for all Data Book or List Pricing Guide Options: - % Discount _____

Delivery will be made approximately _____ days after receipt of order.

ITEM #9– New standard equipped 2017 7- Passenger Extended Mini-Vans, Alternative Fuel

EXAMPLES OF ACCEPTABLE MAKES AND MODELS:

Standard Dodge Grand Caravan

All units must contain the following options:

1. Standard minimum Flex Fuel E-85 engine (Size _____ Horsepower _____)
2. Minimum 4 Speed Automatic transmission
3. Factory installed front and rear heat/air conditioning
4. LH & RH mirrors
5. Tires:(4) Manufacturer’s all-season tires plus manufacturer’s standard size spare tire and wheel (Size) _____
6. 4 wheel anti-lock braking system (ABS)
7. Speed control and tilt wheel
8. Power windows/door locks
9. Daytime running lights
10. Wheelbase 119” Minimum
11. Vinyl/Rubber floor mats that are deep tread with an upright outer ridge that keeps the mud and water on the mat
12. 2 sets of keys

DEALER COMPLETE IN DETAIL:

MAKE _____ MODEL _____ EACH \$ _____

GAS MPG: CITY _____ HWY _____ IS THIS ENGINE E-85 COMPATIBLE? _____

OPTIONAL EQUIPMENT PRICES, Item # 9

Indicate the cost or deduction for the below listed options. Price should include all required options and special equipment.

Option 9A. Bluetooth Capability EACH \$ _____

Option 9B. Additional set of Keys (Ignition and door locks) EACH \$ _____

Option 9C. Back-up camera EACH \$ _____

Please indicate below the percent (%) discount off Manufacturers’ Suggested Retail Prices (MSRP) for all vehicle options available in your data book or pricing guides (not applicable to those options priced in the preceding OPTIONS section as those options shall be priced with the discount included).

Discount off MSRP for all Data Book or List Pricing Guide Options: - % Discount _____

Delivery will be made approximately _____ days after receipt of order.

ITEM # 11 - New standard equipped 2016 Mid-Size 4-Door Sedans, Alternative Fuel

EXAMPLES OF ACCEPTABLE MAKES AND MODELS:

Standard Chevrolet Malibu
Standard Ford Fusion

All units must contain the following options:

1. Standard, minimum flex fuel 4 cylinder engine (Size _____ Horsepower _____)
2. Minimum 4 Speed Automatic Transmission
3. Air conditioning
4. LH & RH mirrors
5. Tires:(4) Manufacturer's all-season tires plus manufacturer's standard size spare tire and wheel (Size) _____
6. 4 wheel anti-lock braking system (ABS)
7. Speed control and tilt wheel
8. Power windows/door locks
9. Daytime running lights
10. Rear window defroster, electric
11. Vinyl/Rubber floor mats that are deep tread with an upright outer ridge that keeps the mud and water on the mat
12. 2 sets of keys

DEALER COMPLETE IN DETAIL:

MAKE _____ MODEL _____ EACH \$ _____

GAS MPG: CITY _____ HWY _____ IS THIS ENGINE E-85 COMPATIBLE? _____

OPTIONAL EQUIPMENT PRICES, Item # 11

Indicate the cost or deduction for the below listed options. Price should include all required options and special equipment.

- Option 11A. Alternate V6 or larger engine in lieu of 4 cylinder EACH \$ _____
(Specify Size) _____ (Horsepower) _____ E-85 Compatible? _____
- Option 11B. Bluetooth Capability EACH \$ _____
- Option 11C. Additional set of Keys (Ignition and door locks) EACH \$ _____

Please indicate below the percent (%) discount off Manufacturers' Suggested Retail Prices (MSRP) for all vehicle options available in your data book or pricing guides (not applicable to those options priced in the preceding OPTIONS section as those options shall be priced with the discount included).

Discount off MSRP for all Data Book or List Pricing Guide Options: - % Discount _____

Delivery will be made approximately _____ days after receipt of order.

ITEM # 12 - New standard equipped 2016 Mid-Size 4-Door Sedans, Gas Engine

EXAMPLES OF ACCEPTABLE MAKES AND MODELS:

Standard Chevrolet Malibu
Standard Ford Fusion

All units must contain the following options:

1. Standard, minimum 4 cylinder engine (Size _____ Horsepower _____)
2. Minimum 4 Speed Automatic Transmission
3. Air conditioning
4. LH & RH mirrors
5. Tires:(4) Manufacturer's all-season tires plus manufacturer's standard size spare tire and wheel (Size) _____
6. ABS Brakes 4 Wheel
7. Speed control and tilt wheel
8. Power windows/door locks
9. Daytime running lights
10. Rear window defroster, electric
11. Vinyl/Rubber floor mats that are deep tread with an upright outer ridge that keeps the mud and water on the mat
12. 2 sets of keys

DEALER COMPLETE IN DETAIL:

MAKE _____ MODEL _____ EACH \$ _____

GAS MPG: CITY _____ HWY _____ IS THIS ENGINE E-85 COMPATIBLE? _____

OPTIONAL EQUIPMENT PRICES, Item # 12

Indicate the cost or deduction for the below listed options. Price should include all required options and special equipment.

Option 12A. Alternate V6 or larger engine in lieu of 4 cylinder (Size) _____ EACH \$ _____

(Specify Size) _____ (Horsepower) _____ E-85 Compatible? _____

Option 12B. Bluetooth Capability EACH \$ _____

Option 12C. Additional set of Keys (Ignition and door locks) EACH \$ _____

Please indicate below the percent (%) discount off Manufacturers' Suggested Retail Prices (MSRP) for all vehicle options available in your data book or pricing guides (not applicable to those options priced in the preceding OPTIONS section as those options shall be priced with the discount included).

Discount off MSRP for all Data Book or List Pricing Guide Options: - % Discount _____

Delivery will be made approximately _____ days after receipt of order.

ITEM # 13 - New standard equipped 2016 Mid-Size 4-Door Sedans, Hybrid Engine

EXAMPLES OF ACCEPTABLE MAKES AND MODELS:

Standard Chevrolet Malibu Hybrid
Standard Ford Fusion Hybrid

All units must contain the following options:

1. Hybrid engine (Size _____ Horsepower _____)
2. Minimum 4 Speed Automatic Transmission
3. Air conditioning
4. LH & RH mirrors
5. Tires:(4) Manufacturer's all-season tires plus manufacturer's standard size spare tire and wheel (Size) _____
6. ABS Brakes 4 Wheel
7. Speed control and tilt wheel
8. Power windows/door locks
9. Daytime running lights
10. Rear window defroster, electric
11. Vinyl/Rubber floor mats that are deep tread with an upright outer ridge that keeps the mud and water on the mat
12. 2 sets of keys

DEALER COMPLETE IN DETAIL:

MAKE _____ MODEL _____ EACH \$ _____

GAS MPG: CITY _____ HWY _____ IS THIS ENGINE E-85 COMPATIBLE? _____

OPTIONAL EQUIPMENT PRICES, Item # 13

Indicate the cost or deduction for the below listed options. Price should include all required options and special equipment.

Option 13A. Bluetooth Capability EACH \$ _____

Option 13B. Additional set of Keys (Ignition and door locks) EACH \$ _____

Please indicate below the percent (%) discount off Manufacturers' Suggested Retail Prices (MSRP) for all vehicle options available in your data book or pricing guides (not applicable to those options priced in the preceding OPTIONS section as those options shall be priced with the discount included).

Discount off MSRP for all Data Book or List Pricing Guide Options: - % Discount _____

Delivery will be made approximately _____ days after receipt of order.

6. VENDOR INFORMATION & PREFERENCE CERTIFICATION FORM

Vendor Information

All bidders must furnish ALL applicable information requested below

Vendor Name/Mailing Address: Email Address:	Vendor Contact Information (including area codes): Phone #: Cellular #: Fax #:									
Printed Name of Responsible Officer or Employee:	Signature:									
For Corporations - State in which incorporated:	For Others - State of domicile:									
If the address listed in the Vendor Name/Mailing Address block above is not located in the State of Missouri, list the address of Missouri offices or places of business: If additional space is required, please attach an additional sheet and identify it as <u>Addresses of Missouri Offices or Places of Business.</u>										
M/WBE INFORMATION: List all certified Minority or Women Business Enterprises (<u>M/WBE</u>) utilized in the fulfillment of this bid. Include <u>percentages</u> for subcontractors and identify the M/WBE certifying agency: <table style="width: 100%; border: none;"> <tr> <td style="text-align: center; width: 33%;"><u>M/WBE Name</u></td> <td style="text-align: center; width: 33%;"><u>Percentage of Contract</u></td> <td style="text-align: center; width: 33%;"><u>M/WBE Certifying Agency</u></td> </tr> <tr> <td style="border-top: 1px solid black; height: 20px;"></td> <td style="border-top: 1px solid black; height: 20px;"></td> <td style="border-top: 1px solid black; height: 20px;"></td> </tr> <tr> <td style="border-top: 1px solid black; height: 20px;"></td> <td style="border-top: 1px solid black; height: 20px;"></td> <td style="border-top: 1px solid black; height: 20px;"></td> </tr> </table> If additional space is required, please attach an additional sheet and identify it as <u>M/WBE Information</u>		<u>M/WBE Name</u>	<u>Percentage of Contract</u>	<u>M/WBE Certifying Agency</u>						
<u>M/WBE Name</u>	<u>Percentage of Contract</u>	<u>M/WBE Certifying Agency</u>								

Preference Certification

All bidders must furnish ALL applicable information requested below

<u>GOODS/PRODUCTS MANUFACTURED OR PRODUCED IN USA:</u> If any or all of the goods or products offered in the attached bid which the bidder proposes to supply to the MHTC are <u>not</u> manufactured or produced in the "United States", or imported in accordance with a qualifying treaty, law, agreement, or regulation, list below, by item or item number, the country other than the United States where each good or product is manufactured or produced.	
Item (or item number)	Location Where Item is Manufactured or Produced
If additional space is required, please attach an additional sheet and identify it as <u>Location Products are Manufactured or Produced.</u>	
<u>MISSOURI SERVICE-DISABLED VETERAN BUSINESS:</u> Please complete the following if applicable. Additional information may be requested if preference is applicable. See below definitions for qualification criteria: Service-Disabled Veteran is defined as any individual who is disabled as certified by the appropriate federal agency responsible for the administration of veterans' affairs. Service-Disabled Veteran Business is defined as a business concern: <ol style="list-style-type: none"> a. Not less than fifty-one (51) percent of which is owned by one or more service-disabled veterans or, in the case of any publicly owned business, not less than fifty-one (51) percent of the stock of which is owned by one or more service-disabled veterans; and b. The management and daily business operations of which are controlled by one or more service-disabled veterans. 	
<u>Veteran Information</u>	<u>Business Information</u>
Service-Disabled Veteran's Name (Please Print)	Service-Disabled Veteran Business Name
Service-Disabled Veteran's Signature	Missouri Address of Service Disabled Veteran Business

7. NOTICE OF COOPERATIVE PURCHASING

MODOT IS INTERESTED IN ASSISTING MISSOURI GOVERNMENTAL ENTITIES, ETC. IN PURCHASING EQUIPMENT, VARIOUS MATERIALS, AND SUPPLIES THAT MEET THE MISSOURI DEPARTMENT OF TRANSPORTATION SPECIFICATIONS.

Each bidder is asked to indicate below whether they would be willing to offer **light duty vehicles** listed in the attached "Request for Bid" for sale to these local political entities at the same bid price offered to MoDOT.

It is understood MoDOT will not issue purchase orders, accept delivery nor make payment for these items ordered by any of these agencies. It is further understood the price is based on the **light duty vehicle** meeting MoDOT specifications. Any added options, deletions, or extra freight costs would be negotiated between the local agency and the successful vendor.

Indicate below whether your company is willing to offer such cooperative purchasing for Missouri counties, cities or other political entities.

YES _____ NO _____

If the price varies throughout the state on MoDOT bids because of different delivery destinations, please indicate the price F.O.B. your location that would be offered as described.

F.O.B. Location _____

Indicate the deadline date that orders will be accepted. _____

COMPANY NAME _____

ADDRESS _____

E-MAIL _____

PHONE NUMBER _____

SIGNATURE _____

TITLE _____

DATE _____